



NMDC Limited
Khanij Bhavan, 10-3-311/A,
Castle Hills, Masab Tank,
Hyderabad, Telangana – 500 028
Ph: 040-23538713-21 Fax: 040-23538769

NMDC/COMML/EOI/EXPORT/2023

Date: 10.07.2023

EXPRESSION OF INTEREST (EOI)

FOR

**EMPANELMENT OF BUYERS FOR IRON ORE
TO BE EXPORTED BY NMDC ON FOB TERMS FROM ANY INDIAN PORT**

NOTICE INVITING EXPRESSION OF INTEREST (EOI)

- 1) NMDC Limited, a Navaratna PSU, is a Government of India Enterprise under Ministry of Steel primarily engaged in the business of exploring minerals and developing mines to produce raw materials for the industry. NMDC Limited is India's single largest producer of iron ore and presently produces around 42 million tons of iron ore per annum from iron ore mines situated in Bailadila Sector in Chhattisgarh and Donimalai sector in Karnataka. During FY 2023- 24, NMDC Limited has set up target of producing about 36 million tons of iron ore from Bailadila sector and about 14 million tons of iron ore from Donimalai Sector.

- 2) NMDC invites EOIs from overseas end users / traders based in overseas who wish to be empanelled for sourcing Iron Ore from NMDC's Bailadila Complex in the state of Chhattisgarh and Donimalai Complex in the state of Karnataka on FOB Port basis. Interested parties are requested to submit their EOIs as per details contained herein.

Products and Specifications:

The indicative specifications are mentioned below:

Parameters	Lump	Fines	Slimes	Fines
Fe %	65.5%	64%	56%	64%
Alumina + Silica	4.0% Max	6.0%Max	18%	6%
P	0.05% Max	0.075% Max	0.046%	0.08%
Sulphur	0.01% Max	0.04%Max	-	0.05%
Size	6-40 mm	(-)10 mm	(-)10 mm	(-) 10 mm
Oversize	5% Max	5% Max	-	5% Max
Undersize	15% Max	-100 Mesh 15%Max	-	-100 Mesh 25%Max
Origin	Chhattisgarh	Chhattisgarh	Chhattisgarh	Karnataka
Product Code	BL1	BF2	BCHS3	DF4

Parameters	Lump	Fines	Lump
Fe %	64.5%	64%	65%
Alumina + Silica	6.0% Max	6.0%Max	6%Max
P	0.08% Max	0.08% Max	0.08%
Sulphur	0.05% Max	0.05%Max	0.05%
Size	6-30 mm	(-)10 mm	6-30 mm
Oversize	5% Max	5% Max	5% Max
Undersize	15% Max	-100 Mesh 25%Max	15% Max
Origin	Karnataka	Karnataka	Karnataka
Product Code	KSL1	KSF2	DL3

3) Profile of the Company

The following information about the company is required to be submitted along with the EoI. The information provided must be supported with copies of relevant documents with stamp and signature of the authorized personnel.

Company Name	
Annual Turnover for past 3 years (in USD)	
Registered Address	
Name of Directors/Partners	
Company Origin	
City	
Postal Code	
Company's Establishment Year	
Nature of Business	
Legal Status	Pvt. Ltd/LLP/Government/Others
Company Category	End Use Plant/ Trading Firm
Intended destination of use	Country/Plant Details/Port
Product(s) interested in (Indicate Product Codes)	
Tentative requirement of each product per annum in million tons	
Existing Sources of Iron ore	
Name of Contact Person	
Designation	
Correspondence Address	
Correspondence E-Mail ID	
Phone Number (Mobile)	
Phone Number (Work)	
Fax Number	
Name of the Bankers	

4) **QUALIFICATION CRITERIA:**

I. Financial Qualification:

- a) The applicant should have a minimum net worth of USD 10 million on the closing date of the last completed financial year.
- b) Average annual turnover of the company / firm during the last three completed financial years should be minimum USD 100 million.
- c) Latest positive Bank reference report.
- d) Satisfactory or equivalent Credit rating issued within six months prior to the date of this Notice from any one of the following International Credit Rating Agencies:
 - i) DUN & BRAD STREET
 - ii) MOODY's
 - iii) STANDARD AND POOR
 - iv) FITCH RATINGS

II. Documents required:

The following list of documents to be submitted along with Expression of Interest (Eol)

- a. Profile of the buyer's company in the format indicated at Sl. No. 3 above.
- b. Copy of Eol duly signed and stamped on each page as a token of acceptance of broad terms and conditions of the Eol.
- c. Credit rating by any one of the credit rating agencies namely, Standard & Poor or Dun & Brad Street (D&B) or Moody's or Fitch Ratings. Such rating shall be satisfactory or better and must not be more than six months old on the date of submission.
- d. Audited financial statements for the last three completed years. In case any company is new and is yet to complete three years, audited financial statements to be submitted since its incorporation.
- e. Documents showing buyer company's Registration Certificate with Tax authorities, Export/Import Code, etc. in the respective country.

- f. Positive Bank Reference Report to be submitted in original and it should not be older than six months from the date of application.
- g. Consent letter for opening Letter of Credit (L/C) from first class international bank for 100% value of the cargo. The L/C should provide for TT reimbursement of invoice value within two working days after receipt of claim from negotiating or confirming bank (Desirable but not mandatory).
- h. Copy of Certificate of Incorporation of Company.
- a. Undertaking by the company mentioning authenticity of documents and information being furnished for the said Eol on company letter head.

Note: All the documents shall be in English language.

Mode of Submission of Eol- The Eol along with the prescribed documents are to be emailed at hocommercial@nmdc.co.in or submitted through MSTC website on or before 10.08.2023. Emails received later than 10.08.2023 shall not be accepted or considered.



NMDC LIMITED
(A Government of India Enterprise)
Khanij Bhavan, 10-3-311/A, Castle Hills, Masab Tank, Hyderabad – 500 028,
Telangana, India

Invitation for Expression of Interest (EOI)

NMDC Limited Invites EOI (Expression of Interest) from interested overseas parties interested in procuring Iron Ore from its mines located in the states of Chhattisgarh & Karnataka under long-term agreements.

The EOI document including Eligibility Criteria can be viewed and downloaded from NMDC website <https://www.nmdc.co.in/>, <https://www.mstcecommerce.com/> & <https://eprocure.gov.in> . Any corrigendum to the above invitation will be uploaded on these websites.

For further clarifications, Shri. K Sreedhar, DGM (Commercial), NMDC Limited may be contacted through email: ksreedhar@nmdc.co.in

Executive Director (Commercial)